

## About BNP Paribas...

**BNP Paribas** is one of the world's largest international banking networks with strong positions in Asia and a significant presence in the United States.

**The sixth admired global banking brand** (*Fortune*)

BNP Paribas operates in over 85 countries, and has 138,000 employees\* including 51,600 in Europe -among whom 20,400 in Italy, 56,100 in France and in the Overseas Departments, 15,100 in North America and 5,200 in Asia.

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### **DIVISION: Fixed Income**

Fixed Income's product expertise and distribution capabilities have positioned BNP Paribas among the Top 3 Fixed Income players in Europe, together with strong franchises in Asia, Japan and the USA.

The Group's comprehensive approach to developing solutions for its clients integrates global expertise in research, sales, trading, origination and distribution, comprising three product lines: Credit Products, Interest Rates Group and Foreign Exchange.

The Bank is recognized as a leader in the interest rate and credit derivatives markets, and is a leading player in the global FX market. BNP Paribas provides a complete range of Fixed Income products via a very strong Sales and Marketing platform. In addition, the Bank provides a full array of research products and services. These take the form of written reports offered to each client with a view to providing assistance and advice, and which can be sent to various media players.

The combination of these offerings enables the Bank's clients to benefit from a comprehensive range of personalized services on a worldwide scale, covering numerous markets and currencies. The Fixed Income Division employs 1,500 people across the globe.

Thomson Financial league tables show BNP Paribas in second position for corporate bonds issuance in euros, and the Bank has been granted IFR top award of Euro investment Grade Corporate House of the Year for the third time running, as well as the Euro-MTN House of the Year for the first time.

### **POSITION: Analyst (2007 Graduate Trainee Program)**

The positions are ideal starting positions in the world of finance. The successful candidates will join one of the most successful Fixed Income team in Asia with BNP Paribas and will gain a broad exposure to the growing area in China for Fixed Income.

### **TEAM: Sales /Trading /Debt Capital Market**

#### **ESSENTIAL TECHNICAL KNOWLEDGE/SKILLS:**

- Sound academic background to enable easy integration into the investment banking platform, specifically within the dealing room.
- Basic knowledge of economics and financial markets.
- Strong accounting basis, good econometrics and statistics, economics & financial, economics
- Outstanding academic record, with strong quantitative ability.
- Proficiency in application software (MS Word, Excel & Powerpoint)

#### **QUALIFICATIONS & EXPERIENCE:**

- MBA & postgraduate degree holder in Finance, Financial Engineering, Quantitative Finance, Mathematics, Economics, Accounting
- Experience not required (however, internship experience preferred)

#### **COMPETENCIES:**

- Strong quantitative ability
- Good interpersonal skills
- Fluent in spoken and written English a must with strong communication skills, another Asian language a plus.
- Quick learner
- Proactive and independent
- International exposure
- Willingness to accept challenges being posted to other countries
- Team player
- Ability to manage change and complexity with confidence

#### **HOW TO APPLY:**

Interested parties, please submit cover letter and resume together with your grade point average to the below dedicated mail box:

**careers.hk@asia.bnpparibas.com**

**APPLICATION DEADLINE:** 31 December 2006