

## Research Associate

### Company Description

Sanford C. Bernstein is widely recognized as Wall Street's premier sell-side research firm. Our research is sought out by leading investment managers around the world, and we are annually ranked at the very top of acknowledged arbiters. In independent surveys of major institutional clients, Bernstein's research is ranked #1 for overall quality, industry knowledge, most trusted, best detailed financial analysis, major company studies, most useful valuation frameworks, best original research, and most willing to challenge management. In *Institutional Investor's* 2010 annual client survey, the leading survey by which analysts in our industry are evaluated, 100% of our U.S. Analysts were recognized as among the best in their respective fields -- more than any other firm on Wall Street.

Since Sanford C. Bernstein was founded in 1967, research has been our calling card. The Bernstein research brand is defined by our renowned *Blackbooks*, reports known for their unbiased, in-depth company and industry forecasts. We have a community of Research Analysts who are acknowledged thought leaders that typically have years of experience in the industries they cover. Our reputation is for the very highest caliber of independent and disciplined investment and industry analysis. We are a wholly-owned subsidiary of our buy-side parent, AllianceBernstein.

### Job Description

We are looking for Research Associates to join the Hong Kong office of Sanford C. Bernstein's premier Equity Research platform. As a Research Associate on one of our teams you will acquire expertise in your industry sector, as well as learning the most rigorous level of fundamental company and financial analysis. You will contribute to our written product, build complex financial models, and interact with company managements as well as sales, trading, and institutional clients. Our industry teams are typically only two or three professionals in number, and you will have a high level of responsibility and be empowered to make an important contribution. We make a strong commitment to the development of our Research Associates and give you opportunities to rapidly gain visibility and incremental responsibility.

### Job Qualifications

Our Research Associates typically track records of outstanding academic performance, excellent analytical skills, relentless intellectual curiosity and a drive to excel at the highest level. We look for stellar intellectual and academic credentials, including honors and awards, and test scores and grades in the 90<sup>th</sup> percentile and above. We want consummate team players who seek a highly rigorous and challenging environment for their career development.

Research Associate candidates generally have quantitatively-oriented undergraduate degrees (math, finance, engineering, etc.) with honors. Research Associates often advance to Senior Research Associate positions and/or go on to graduate school. These are typically 3-5 year positions with outstanding growth potential.

### General Information

We are looking for approximately three to five new hires to start in the summer of 2012.