

2011 摩立特集团校园招聘启事

1983年摩立特集团成立于美国麻萨诸塞州波士顿的剑桥市。作为全球领先的战略咨询公司，摩立特的数位创始人曾于20世纪80年代在美国哈佛商学院执教或者从事研究工作，其中的迈克尔·波特教授更被尊为“竞争战略之父”、“战略管理大师”。摩立特集团专注于提供帮助企业客户实现增长的战略咨询服务。

摩立特服务于全球领先的公司，包括诸多财富500强的企业，帮助他们制定成长战略。我们针对每个客户的实际情况制定切实可行的战略，目标是最终推动客户经营业绩的改善，并帮助其成为所在行业及市场中的佼佼者。摩立特的客户中超过80%的客户为长期客户，他们不断选择摩立特帮助其解决最棘手的商业问题。摩立特也在国家和地区经济发展问题上、提升社会影响力方面，分别为政府与非赢利性机构提供咨询服务。

1993年摩立特集团开始从事与中国相关的咨询业务，近十几年来中国经历了重大的经济变革，而我们一直致力于帮助客户在这种特殊的商业环境中应对各种战略问题。摩立特集团目前在北京，上海，香港设有三家分公司。我们的优秀团队汇聚了本地精英和来自世界各地的咨询专家，他们不仅具有丰富的国际经验，更熟悉中国商界的文化和环境。

摩立特集团欢迎优秀的大学毕业生加入我们的团队，在**上海或北京**分公司担任**咨询顾问**一职。从加入公司的第一天起，你就会与公司的资深顾问一同工作，进行调查和研究及参与重要的分析和决策工作，为客户提供有价值的服务。对于刚刚开始工作的大学本科生和研究生来说，成为摩立特的咨询顾问是进入战略咨询领域的一条捷径。作为一名摩立特集团的咨询顾问，你可以迅速掌握基础的咨询技能，培养自身的职业风范，并在具体的项目中通过帮助客户实现价值而实现自我提升。

摩立特集团为咨询顾问的成长和职业发展提供了良好的发展平台：

- 咨询顾问将接受亚太地区入职培训，包括摩立特价值观以及如何成为一个专业的咨询顾问
- 咨询顾问将接受课堂培训，包括调查和研究方法、行业/竞争分析、建模、商业写作、沟通技能以及一系列摩立特集团特有的研究和分析工具培训
- 项目经验分享与总结
- 公司高度全球化的工作环境，将为新顾问们提供不可多得的汲取当今战略咨询领域最领先的思想，以及在不同国家和地区工作的机会。

我们需要的人才：

- 来自世界各著名大学，具有出众的学术和课外成绩
- 中英文良好
- 突出的分析和沟通能力，具有团队合作精神

如需申请上海办公室的咨询顾问职位，请申请者将**求职信和简历(中英文)**，以及**成绩单(如不能在截止日期前送递成绩单原件的复印件，学校官方网站下载的成绩单亦可)**发邮件至邮箱：Recruiting.Shanghai@Monitor.com，如需申请北京办公室的咨询顾问职位，请将邮件发送至邮箱：Recruiting.Beijing@Monitor.com，标题栏请使用“2011 Monitor Recruiting-申请人的名字-申请人毕业学校”的格式。

申请投递截止日期：2011年10月26日

欲了解更多公司情况，请登录我们的网站：www.monitor.com
摩立特中国网站：www.monitor.com/cn

2011 Monitor Group Campus Recruitment

Monitor Group is a leading global strategy consulting firm. Founded in 1983 by Professor Michael Porter, along with other Harvard Business School professors and experienced consultants, Monitor works to help its clients grow.

Monitor Group works with leading companies around the world, including many in the Global Fortune 500, helping them to develop long-term strategies for growth. Our success is based on our demonstrated ability to help clients become leaders in their respective industries. We have long-term working relationships with over 80% of our clients, who continue to engage the Monitor Group for assistance in resolving their most pressing business needs. Outside the commercial sphere, we also work with governments on national economic development, and with non-profits, helping to increase their social impact.

Monitor Group has worked in China since 1993, consulting with Chinese and multi-national companies, as well as with government entities. We have carried out engagements across major industries, addressing business, regional, and national issues that have driven China's dramatic economic growth for the past decade. Our China team, including consultants in our Beijing, Shanghai and Hong Kong offices, is made up of professionals with extensive experience in China, Asia, and around the globe.

Monitor Group would like to invite all outstanding graduates to apply for our **Consultant** position in our **Shanghai** or **Beijing** offices. Entry-level consultants will become an integral part of project teams and work alongside our experienced consultants in delivering value to our client. The consultant experience with Monitor Group serves as a key foundation for new graduates to develop consulting skills in a wide variety of industries and client settings. As entry-level consultants, you can typically expect to take on more senior consultant roles after one year, given demonstrated skills and professional progress.

To support your growth and development, we offer structured and on-the-job training programs throughout the year:

- Regional orientation on Monitor values and professionalism
- Classroom training on consulting "trade crafts." For example, business writing, research, modelling, slide writing and story lining
- Case team project experience and structured feedback for development

On top of this, the truly global environment allows entry-level consultants to both contribute to and benefit from state of the art intellectual capital in distinct strategic domains and a wide range of opportunities across different countries in the region.

What we look for:

- Applicants who demonstrate superior academic and extracurricular records from outstanding universities all over the world

- Excellent Chinese and English proficiency
- Outstanding analytic and communication skills, as well as team spirit

If you want to apply for the consultant position in our Shanghai offices, please submit **cover letter and resume (both English and Chinese), school transcripts (if you cannot submit a copy of your official transcript before our deadline, the downloaded transcript from your school's official website is also acceptable)** to Recruiting_Shanghai@Monitor.com. If you want to apply for the position in our Beijing office please send the application to Recruiting_Beijing@Monitor.com, with subject format as “2011 Monitor Recruiting - Your Name - Your School Name”.

Deadline for the first round: OCT 26, 2011

For more information about Monitor Group, please visit our website at www.monitor.com

For information about Monitor Group China, please visit our local website at www.monitor.com/cn