

Summer Intern – Research Associate

Job Description

We are looking for Summer Research Associates to join our ten-week program in the Hong Kong office of Sanford C. Bernstein's premier Equity Research platform. Our industry teams are typically only two or three professionals in number, and you will have a high level of responsibility and be empowered to make an important contribution.

As a Summer Research Associate you will:

- Acquire expertise in your sector working with a Senior Analyst who is a seasoned industry expert
- Learn in-depth analysis of the industry and companies
- Make contributions to our highly differentiated written product and forward-looking financial analysis, including primary ownership of a significant project
- Interact with sales, trading and research staff across the firm

We believe Bernstein is the best place to begin a career in investment research. We make a strong commitment to Associate development, and give you opportunities to rapidly gain visibility and incremental responsibility. While our culture is intellectually challenging, it is also very collegial and fun – Associates lead and participate in a range of activities including philanthropy, development and leadership programs, social events, mentoring and annual on- and off-sites.

Job Qualifications

Our Summer Research Associates typically possess:

- Track records of outstanding academic performance, including honors and awards. Academic credentials typically include test scores and grades in the 90th percentile and above
- Excellent broad-based analytical skills
- Relentless intellectual curiosity and a drive to excel at the highest level
- Strong quantitative backgrounds
- Outstanding verbal and written communication skills
- Mandarin and/or Cantonese and/or Korean skills (verbal and written) preferred

We look for consummate team players who seek a highly rigorous and collegial environment for their development. Full-time Research Associates often advance to Senior Research Associate positions and/or go on to graduate school. These are typically 3-5 year positions with outstanding growth potential. We are looking for approximately two to three interns for the summer of 2014.

We look forward to learning more about you.

Key Dates

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| Monday, March 17 | Resumes & Cover Letters due to Claire Sparrow at: HKResearchOpenings@Bernstein.com |
| Monday, March 24, 2:00 PM | On-Campus Presentation Zhifuxuan Classroom, National School of Development (NSD) |
| Tuesday, March 25 | On-Campus Interviews |
| TBA | Final Interviews in our Hong Kong Office |

Company Description

Sanford C. Bernstein is widely recognized as Wall Street's premier sell-side research and brokerage firm, with a global equity trading platform that spans the US, Europe, and Asia. The firm was founded in the United States in 1967 and in the U.K. in 1999. Its research and its trading capabilities are sought out by leading investment managers around the world, and the firm is annually ranked at the top of its industry. In independent surveys of major institutional clients, Bernstein's research is ranked #1 for overall quality, industry knowledge, most trusted, best detailed financial analysis, major company studies, most useful valuation frameworks and best original research. In *Institutional Investor's* latest annual client survey, the leading survey by which research analysts in this industry are evaluated, over 90% of the firm's U.S. analysts and the majority of our European Analysts were recognized as among the best in their respective fields. The firm began operations in Hong Kong in 2010, and now covers a range of sectors across Asia. Our European research team is also home to Extel's #1-ranked analyst across Europe.

Research has always been Bernstein's calling card. The brand is defined by our renowned *Blackbooks*, known for their unbiased, in-depth company and industry forecasts. We have a community of Research Analysts who are acknowledged thought leaders that typically have many years of experience in the industries they cover. Our reputation is for the very highest caliber of independent and disciplined investment and industry analysis.

We are a wholly-owned subsidiary of our buy-side parent, AllianceBernstein.